

# ARISTA

Redefining Data Center Switching

# A bit about Arista Networks

10GbE Switches for the  
Virtualized Datacenter, but a  
software company at the core

>1200 Customers

>300 Employees

Profitable, self-funded, pre-IPO  
network infrastructure provider  
Open Linux-based OS

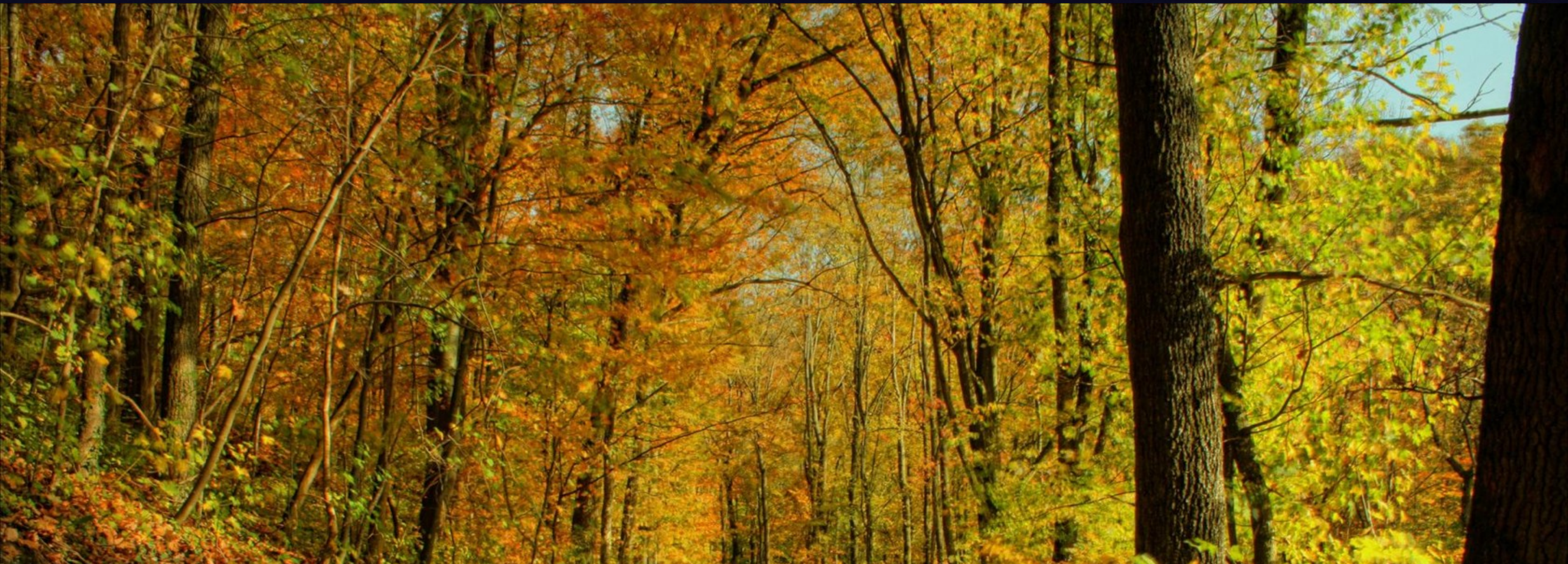
Fully automated testing, and  
SW development





“Just as flowing water avoids the heights and hastens to the lowlands, so an army avoids strength and strikes weakness.”

--Sun Tzu, The Art of War





# Where to Use Arista Switches

Where you create competitive advantage through both infrastructure and applications

## Sample Applications

Hadoop Data Mining

VM Farms/ Consolidation

Private Clouds for developers

VM Farms for Customer Service

Equities Trading

Risk Analysis

Exploratory Geophysics

Signals Intelligence





# How is EOS Different?



Lessons from Unix

Lessons from IT

Lessons from The Cloud

Lessons from Competitors



# How is EOS Different?



No Kernel Modifications

Truly Open Development Environment

Separation of State from Processing -  
more stable and self-healing  
architecture

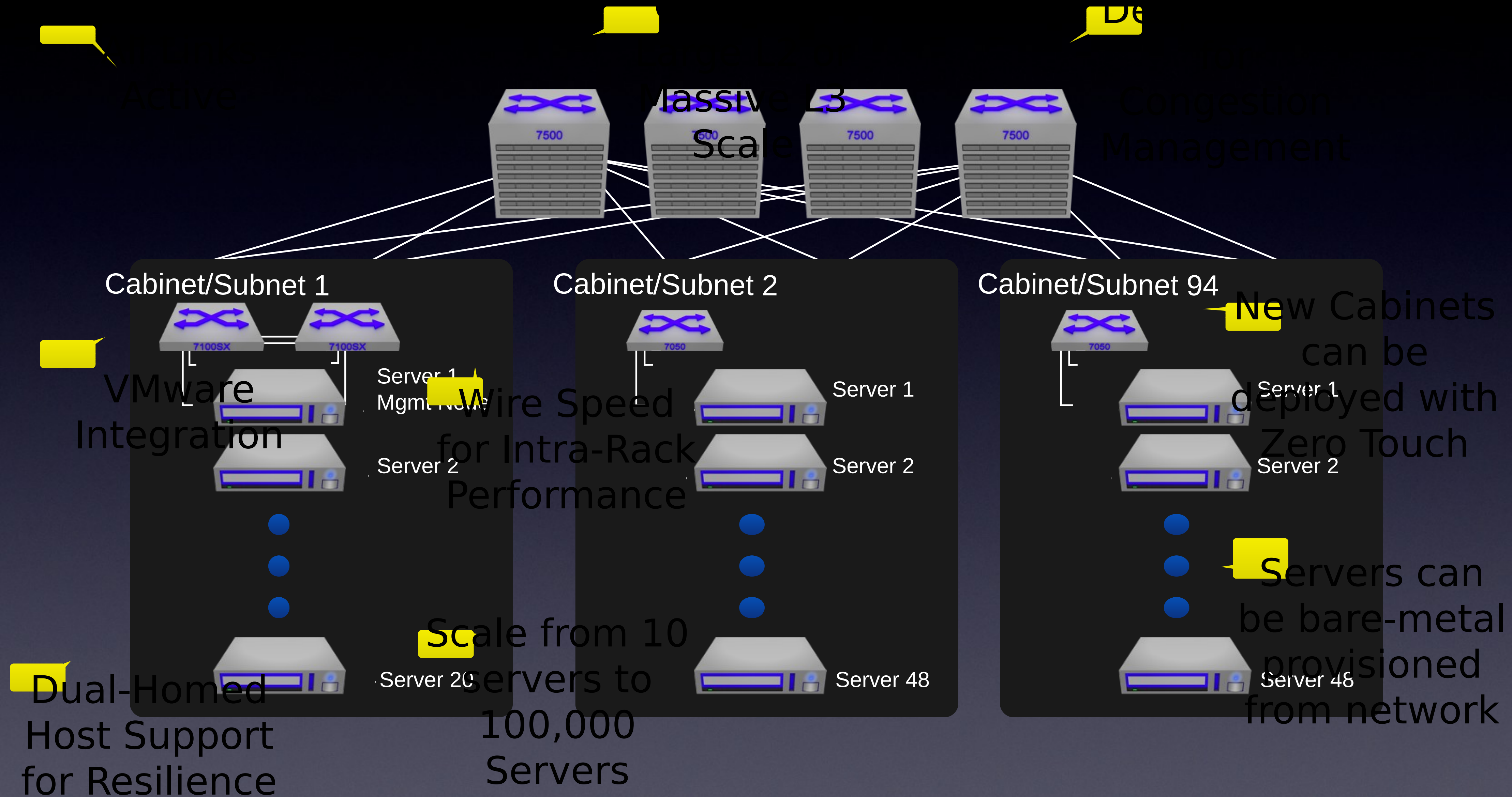
Automate SW Builds, Testing,  
Interprocess Communications

Single Binary Image on all platforms

Focus on Simplifying Operations



# What do Cloud Networks Look Like?



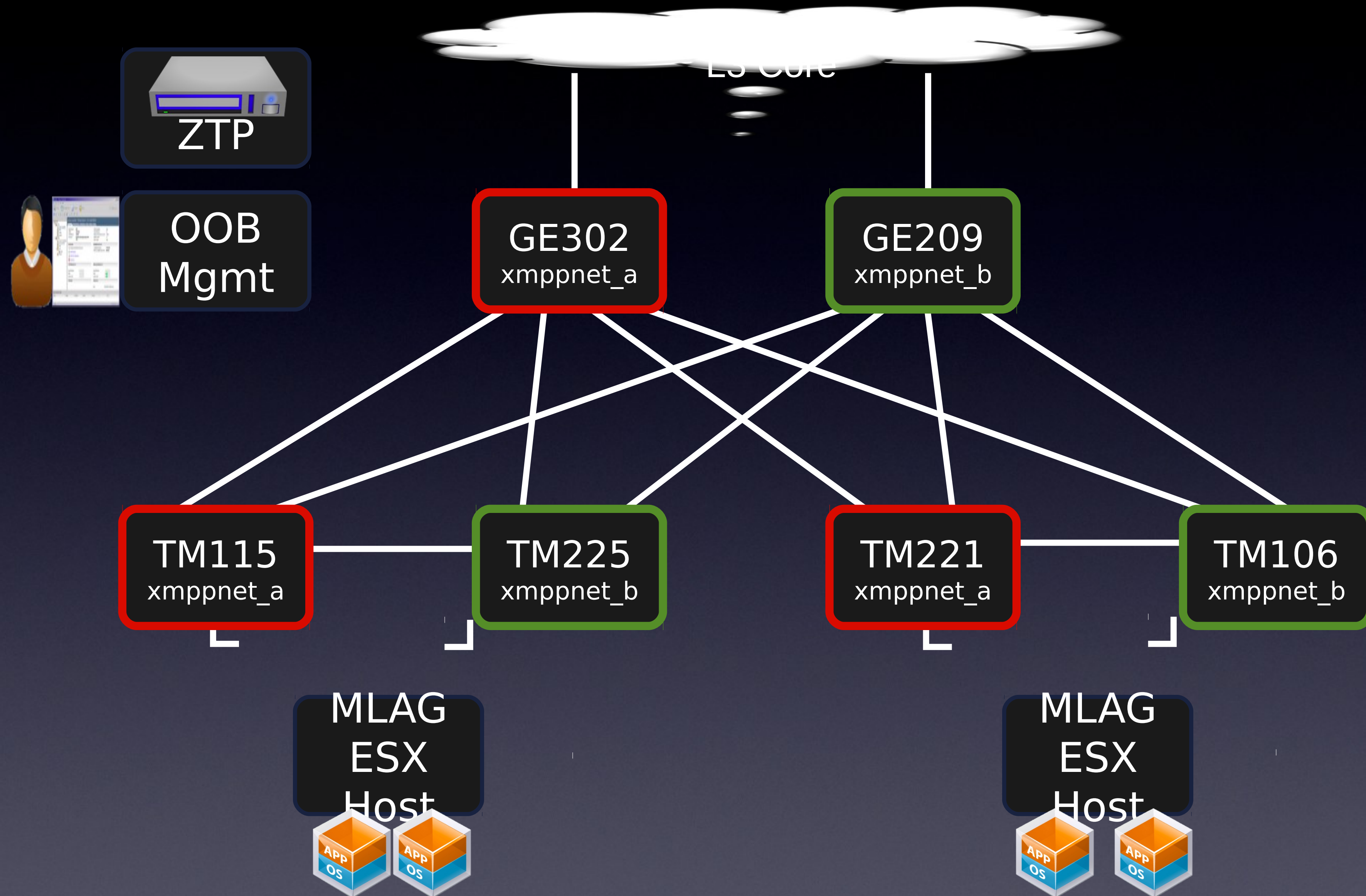
# Workflow Based Development = Handsfree Automation



Upgrade Software  
Replace failed hardware  
Scale out capacity  
Model configuration changes



# Upgrade Automation Demonstration



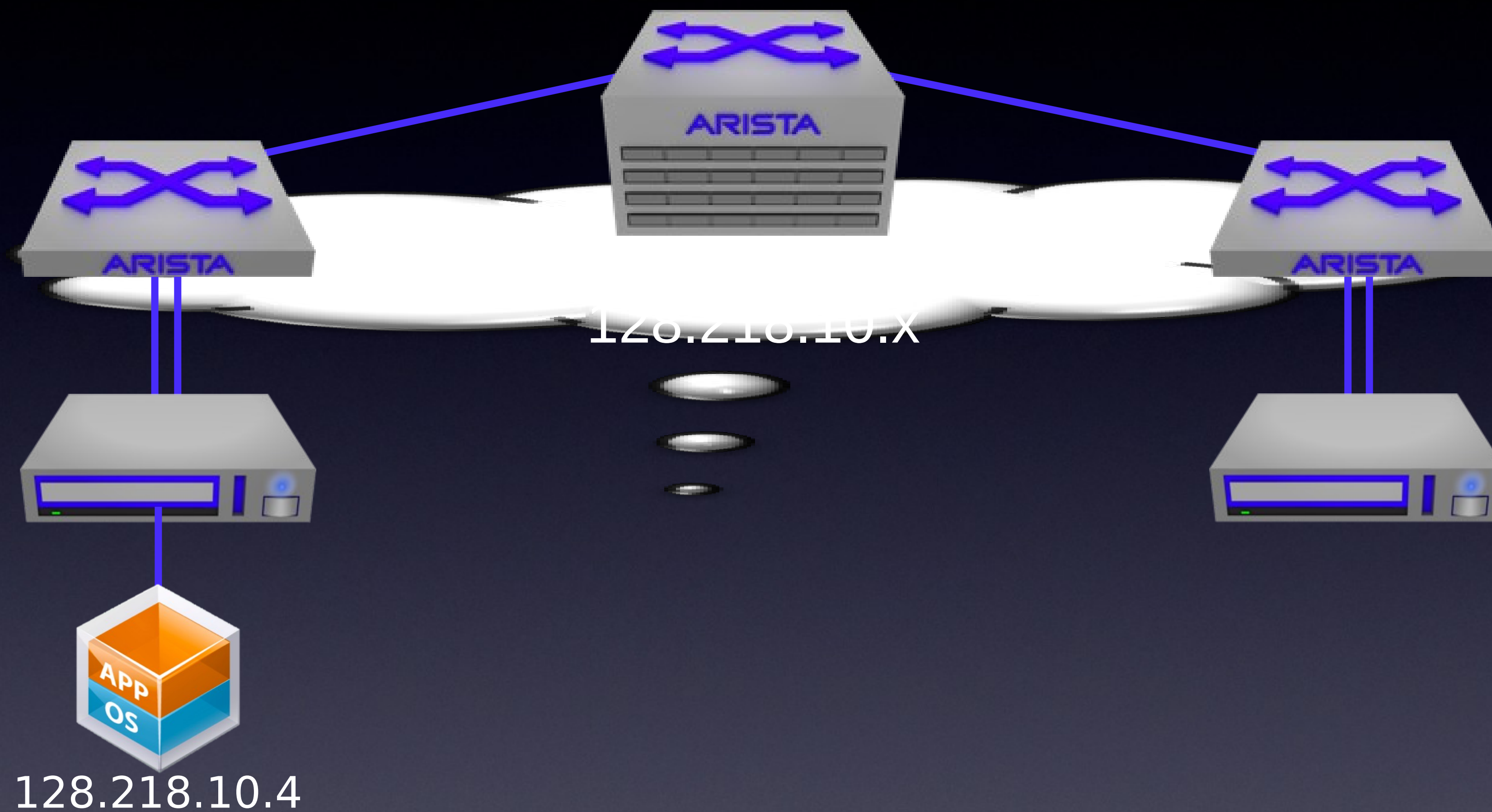


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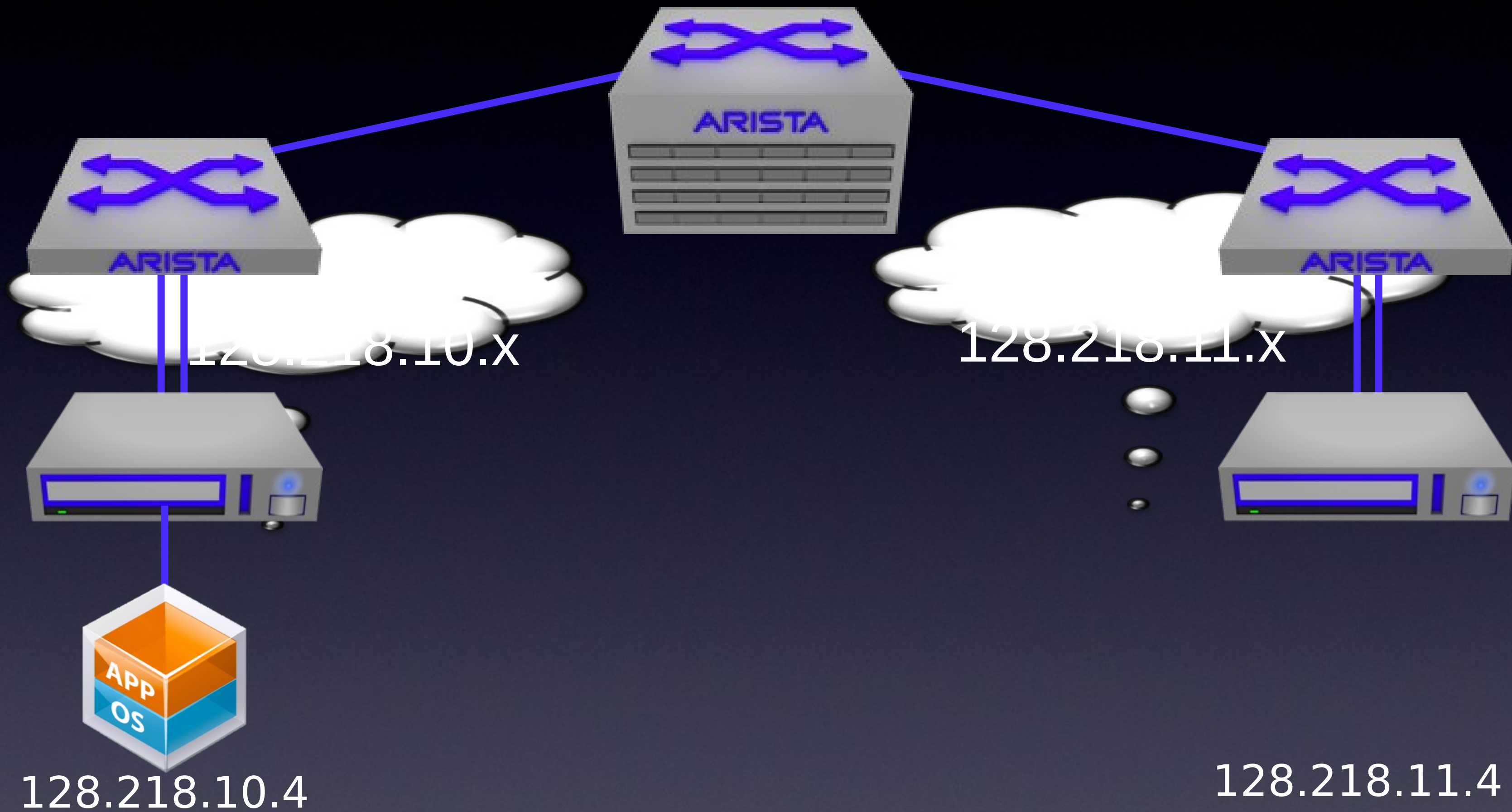


# Traditional Stateful vMotion



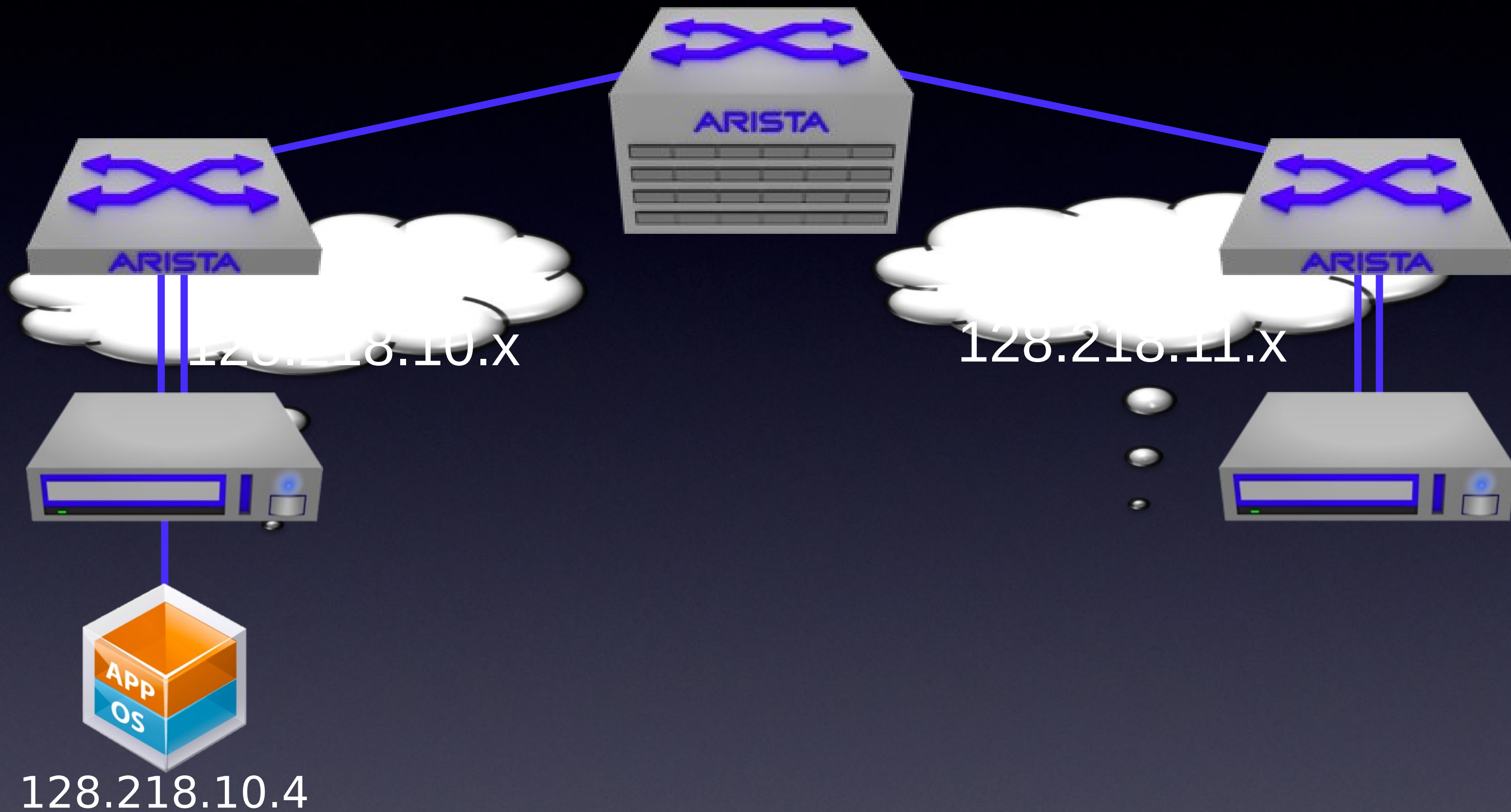


# Non-Stateful vMotion Across L3 Subnets



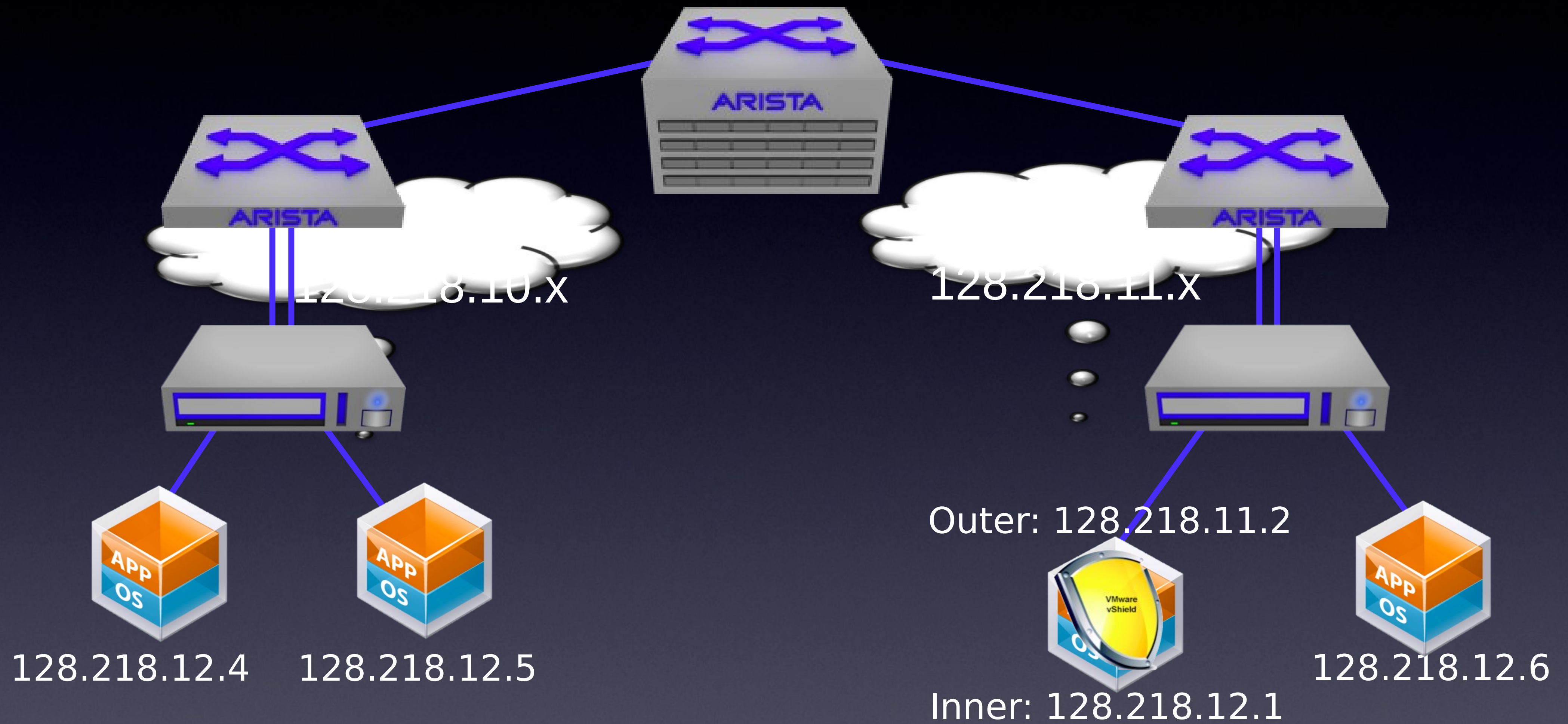


# What Virtualization Admins Really Want!



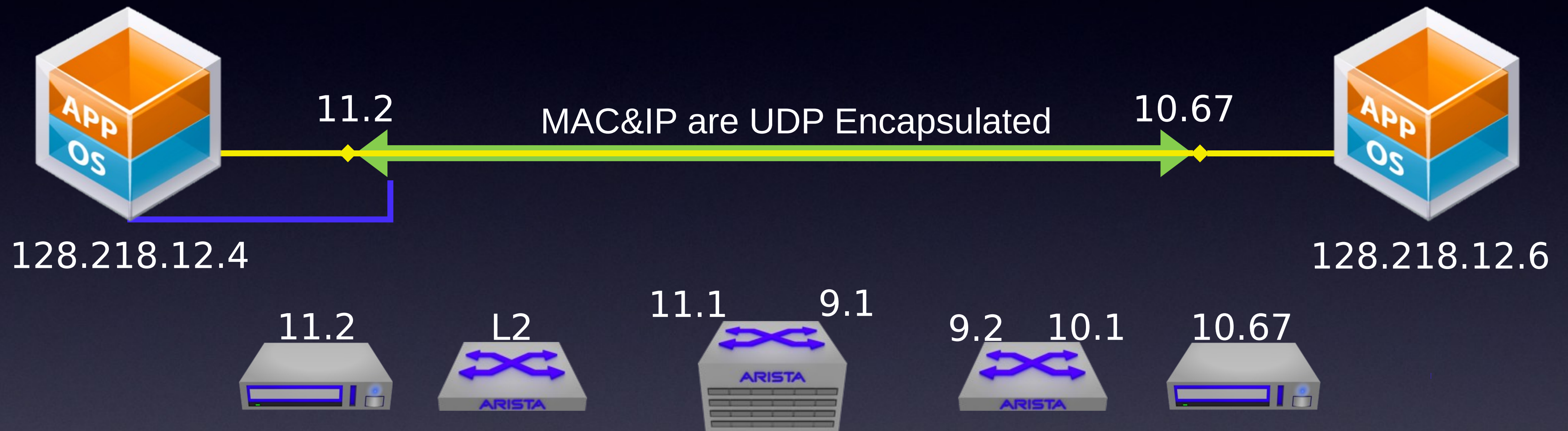


# Virtual eXtensible LAN





# How does VXLAN work?



Encapsulation is transparent to traditional switch/router nodes





“VXLAN means I can put any VM, on any server, in seconds, software provisioned, without forklifting my network”





How do we  
troubleshoot a  
tunneled, encapsulated,  
multicast  
environment???

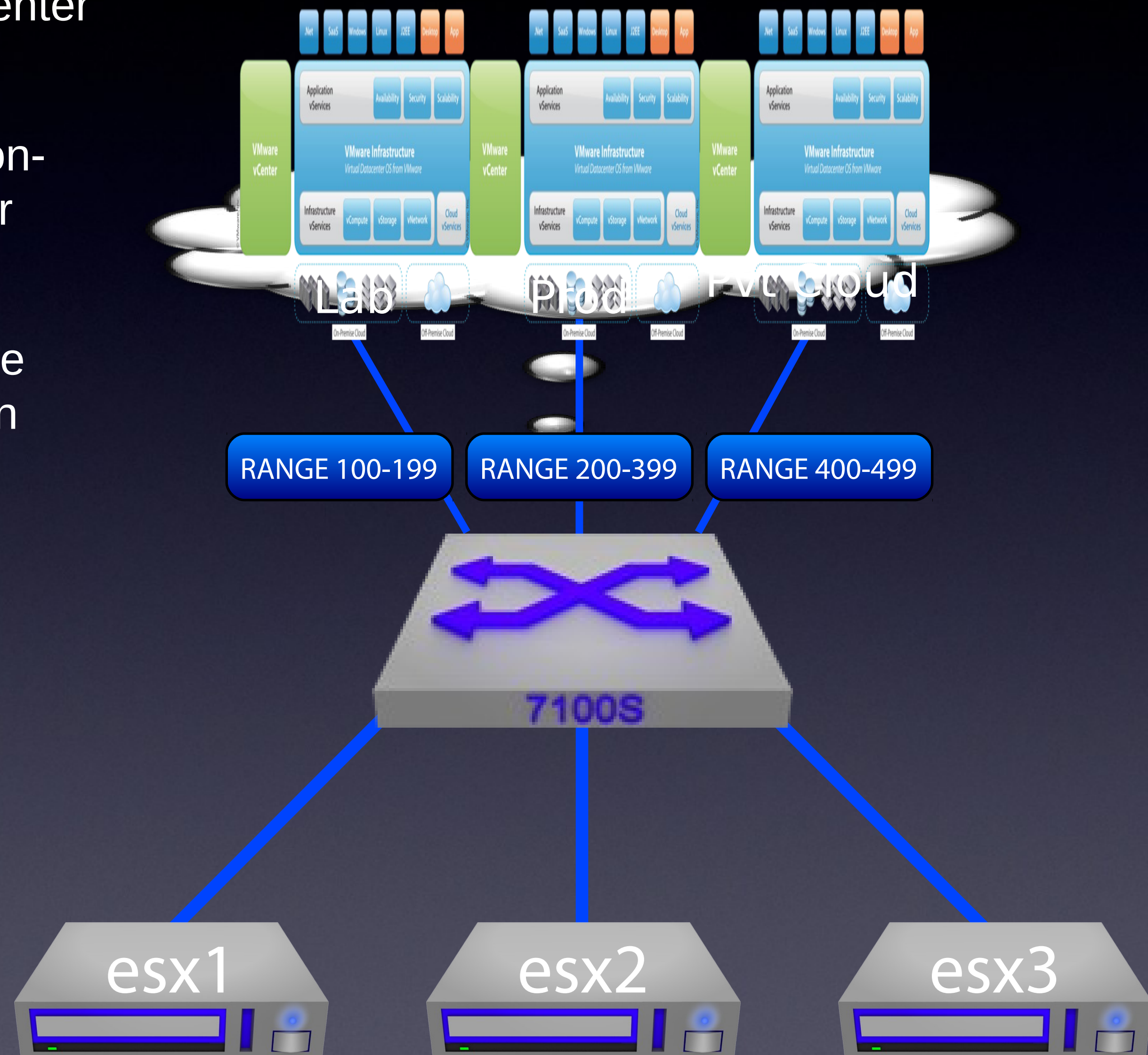


# VM Tracer - Multi-Tenancy

Arista EOS can be connected to multiple vCenter instances

Each vCenter instance can be assigned a non-overlapping VLAN range that is supported for Adaptive Segmentation

The attempted creation of a VM outside of the allowed VLAN range creates an alert/alarm in vCenter

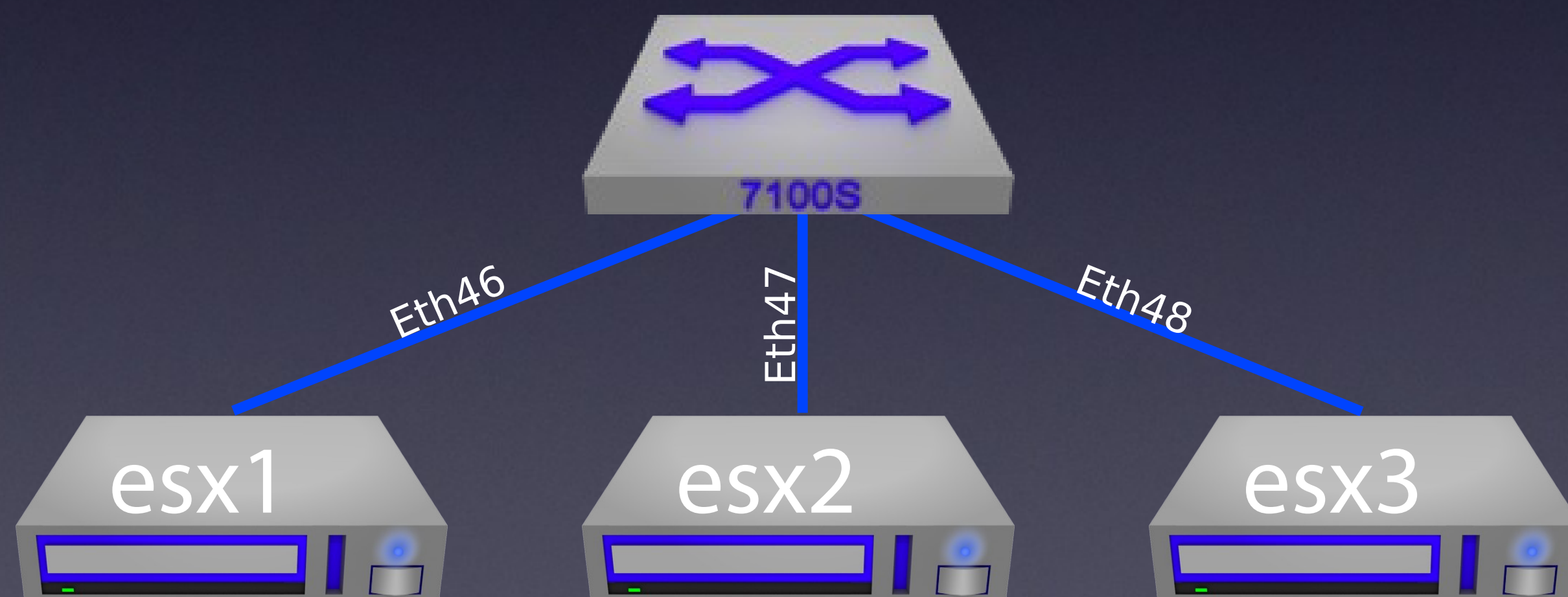




# VM Tracer - Host Discovery

```
show vmtracer interface host
```

Ethernet46 : esx-1.aristanetworks.com  
Manufacturer: Dell Inc.  
Model: PowerEdge 2950  
CPU type: Intel(R) Xeon(R) CPU 5110 @ 1.60GHz  
CPUs : 1  
CPU Cores: 2  
NIC Manufacturer: NetXen  
NIC Model: NetXen NX3031 Dual Port SFP+ 10GbE Server Adapter  
Service Tag: ABCDEF1234





# VM Tracer - VM Discovery

```
show vmtracer interface Ethernet48
```

Ethernet48:	esx1.aristanetworks.com/ndsTest/dvuplink1	
Switchport	Host/Domain	vSwitch/Uplink

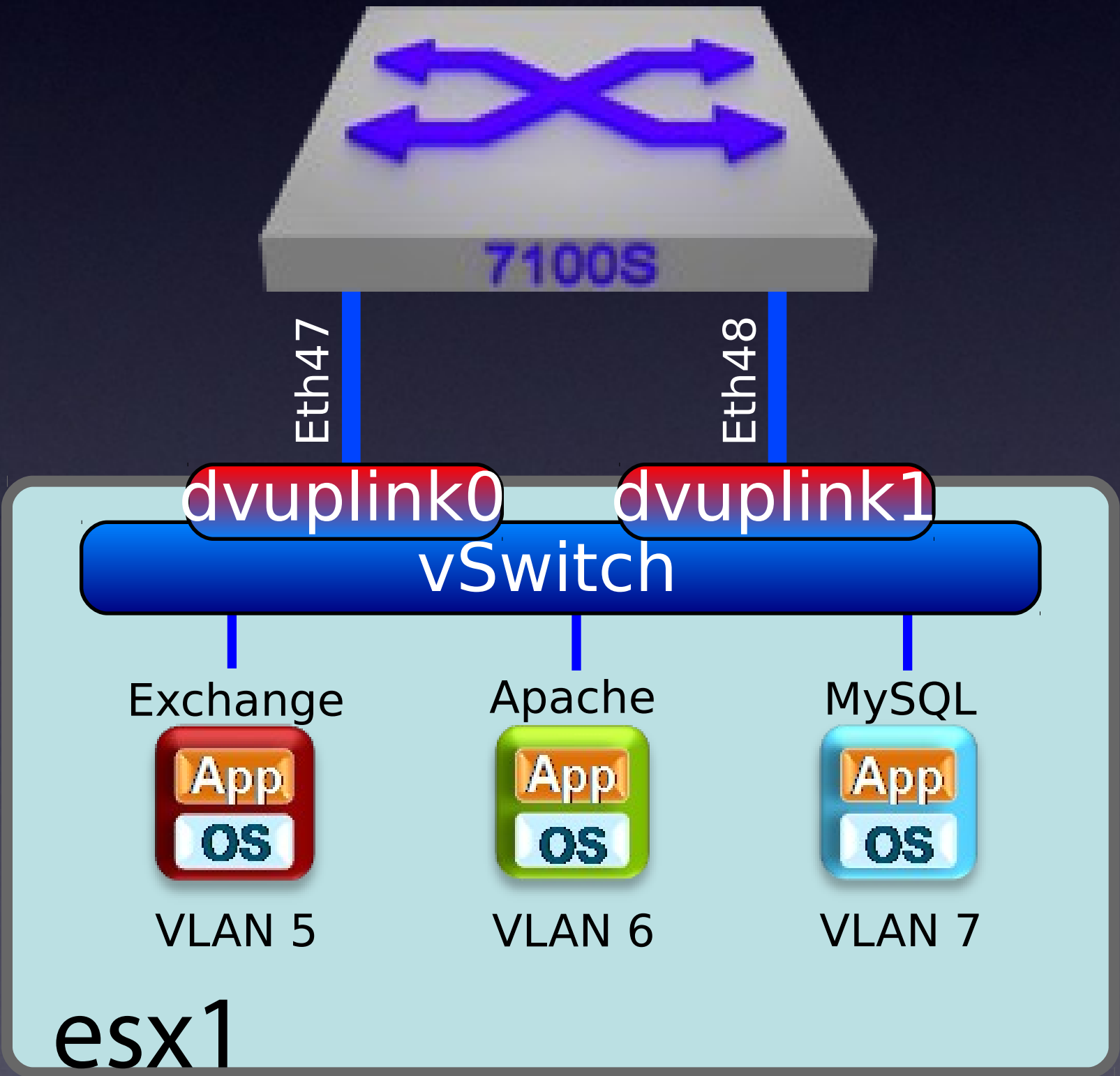
VM Name	Network Adapter	VLAN	Status	State
Exchange	Network adapter 4	7	up/up	--
Apache	Network adapter 3	6	up/up	vMotion
MySQL	Network adapter 1	5	up/up	FT-A

VM

Name

Adapter Name

VLAN/Status/State

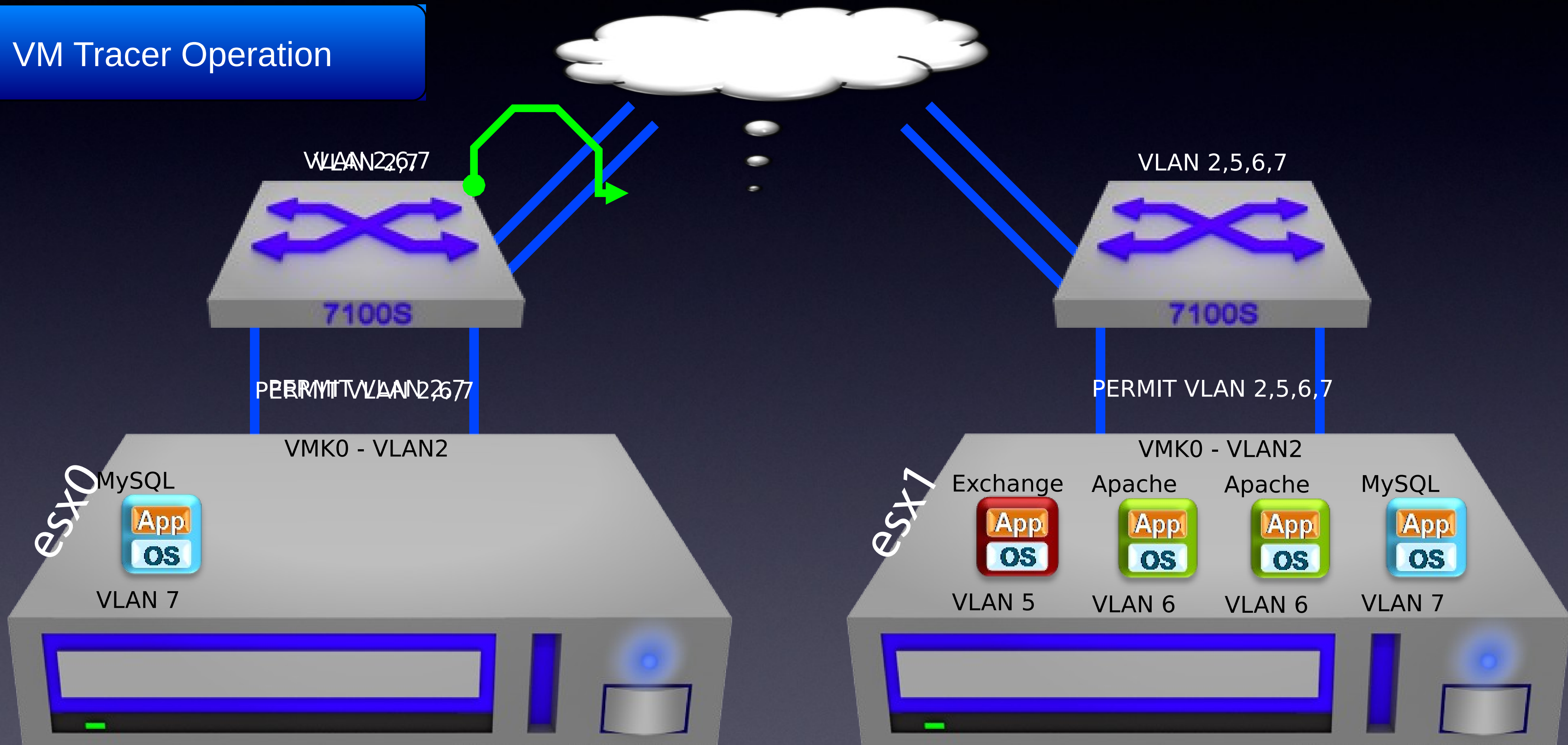




# VM Tracer - VM Adaptive Segmentation

VM Tracer automatically creates, prunes, and un-prunes VLANs on 802.1q VLAN Trunks to ESX Hosts. Routed subnets are not auto-created for IP stability.

## VM Tracer Operation





# Automated Provisioning of VXLAN



Add Multicast Route

Setup Rendezvous Point

